

**ALERTON®**

## Corporate Overview

WE MAKE BUILDINGS WORK.

When we say “we make buildings work,” it’s more than just a company promise. It’s personal.

**Our Envision for BACtalk product line is designed to deliver complete yet flexible solutions. To make your buildings work, you need more than just products, you need solutions.**

That's why we offer customized software packages that enable you to meet your specific application, monitoring and control needs. Our solutions let you provide optimal comfort levels while using the least amount of energy. And they provide you with the information and control you need to make better decisions.

Alerton quickly recognized the benefits of the ASHRAE communication standard, BACnet, and introduced the industry's first top-to-bottom native BACnet system, BACtalk. Its animation and vivid 3-D graphical displays provide complete control at all system levels, from the powerful, graphical operator workstation to the simplest of field controllers.

### Mastering Real Time Building Economics Together

Our vision statement "Mastering Real Time Building Economics Together" demonstrates our commitment to collaboration and providing customized solutions tailored to your building's unique needs in the most economical way. All of our products are designed to lead the industry in being cost-effective as well as dramatically improving energy efficiency and tenant comfort. In addition, we design our products to be easy to install, use, maintain, and service. These factors all help ensure that you're making the best financial decision when you choose Alerton. We are experts at your building's economics. From installation to commissioning, all of our building control solutions run your facility using minimal energy while generating the maximum return on your investment.

## We Make Buildings Work.



*We're proud of our reputation for making extremely easy-to-use software. Our 3-D graphics are powerful, visual and intuitive, making it easy for your people to get the best performance from your buildings.*

Alerton is totally committed to helping you get the best performance from your buildings.

Alerton is a pioneer and an industry leader in providing building management solutions for heating, ventilation and air-conditioning equipment for all types and sizes of buildings. We also help simplify building management by integrating fire, life safety, lighting, access management and other building systems.

Alerton has led the industry in providing products based on a standard communication protocol to give building owners flexibility in their building solutions. We were the first to pioneer Direct Digital Controls (DDC) technology, the first to offer a Windows®-based operator's workstation, the first to offer an intelligent zone sensor, the Microset™, and the first to offer a top-to-bottom "native" BACnet® system.

**We owe our success to focusing on the things that mean the most to our customers.** Our control products are robust, easy to use and innovative. That's because we've spent a lot of time listening to you. We know that the most important things to you are service and support, reliability and value.

**Service and Support:** We have a worldwide network of local dealers who are committed to providing you with the best service and support along with easy-to-use solutions to make your buildings work. Each of our dealers has completed our thorough factory-training program. Our experienced instructors have created a curriculum using extensive hands-on training to increase your representative's efficiency and knowledge in the engineering, programming, installation and commissioning of Alerton building systems. Our commitment to service and support connects the resources you need to make your buildings work.

**Reliability:** We focus on designing and building innovative products, but we will never sacrifice ease of use or reliability. We understand what matters to you is that your controls work. That's why we build in advanced functionality that's easy for your people to use. Another example of our commitment to reliability is demonstrated by our backward compatibility with former product generations.

**Value:** We know that value means a great deal to you. That's why we've designed our products to integrate easily into other building systems such as fire/life safety, security, lighting and other controls. Our dealers have the skills and know-how to offer fully integrated, fully interoperable systems. System integration with Alerton means you are combining the best third-party controls with unparalleled building automation systems and support.

*Our network of local dealers plays a vital role in making sure you get the most from your building control system. Our clients appreciate knowing they have someone there to help throughout planning, installation and beyond.*



## Corporate Overview

Alerton is in every kind and size of building. With distribution and thousands of installations of all types all over the world. Our experience includes major high-rise office buildings, government facilities, university campuses, airports, hotels, schools, hospitals, mission critical facilities and more.



### **ImaginOn, The Joe and Joan Martin Center**

ImaginOn houses the Charlotte Children's Theatre, the Public Library of Charlotte and Mecklenburg County's Children's Library. The building was designed for high performance and sustainability using Alerton's native BACnet system. The building is LEED certified by the United States Green Building Council.



### **Banner Gateway Medical Center**

The Banner Gateway Medical Center in Gilbert, Arizona had a complete Alerton DDC Controls system installed, which included BACnet interfaces with chillers, variable frequency drives and boilers.



### **Lakewood Church**

Houston's Lakewood Church is America's largest non-denominational church, with multiple services that pack in tens of thousands of worshipers each week and are broadcast to millions of viewers in every U.S. market and in 150 countries. An Alerton building automation system (BAS) was installed to update the building, previously known as the Compaq Center.



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